

Sales Representative

If you're an experienced salesperson who leads with curiosity, builds relationships, thrives on self-direction yet collaborates with a team – put your sales superpowers to work for a growing company with a passion for healthcare! We're looking for a salesperson who employs their proven consultative and killer communication skills over a sales pitch. This position has a base salary of \$45,000 plus commission and limited travel is required.

About Us:

WriterGirl is a woman-owned, 100% remote company fully dedicated to healthcare content since 2000. We create clear, actionable content for healthcare systems and academic medical centers across the country — and other businesses that serve and support healthcare. We build relationships one word at a time, and help our clients do the same. If you're looking for a culture that values being empowered, kind, curious and fun, come see what it's like to thrive at WriterGirl.

Responsibilities:

- Generate and follow up on leads
- Nurture client relationships, provide solutions and identify opportunities
- Create statements of work and respond to RFPs with profitability and timeliness in mind
- Collaborate with sales leadership, marketing and operations teams
- Help develop sales strategy, project plans and collaborate with content teams as needed to best serve client goals
- Help teams monitor and manage project scope
- Help project teams troubleshoot and resolve issues
- Communicate project updates and reports with internal and external stakeholders

Qualifications:

- Excellent verbal and written communication skills
- Strong attention to detail
- Proficient with Microsoft Office Suite and project management tools
- Works independently and is self-directed, yet has a collaborative work style
- Basic financial knowledge including budgeting, forecasting and reporting
- Act with integrity and take personal accountability for decisions
- Bachelor's degree in business, marketing, communication or related field preferred
- Ability to travel on a limited basis, approximately 10% to 20%
- At least 3 years of sales experience in fast-paced environment required

Full-time employees enjoy these benefits:

- Competitive salary range of \$45,000 plus commission
- 401(k) with company match
- Health, dental and vision insurance
- Company-paid life and disability insurance
- Unlimited paid time off
- Paid holidays
- Personal development funds



Custom content. Custom experience.

WriterGirl is an equal opportunity employer committed to an inclusive, harassment-free workplace. We look for people who meet the requirements of available positions regardless of race, color, religion, creed, national origin, citizenship status, ancestry, age, physical or mental disability, gender, sex, marital status, pregnancy (or related condition), sexual orientation, gender identity, veteran status, genetic information, or any other factors that are protected by federal, state or local law.

[**APPLY FOR THIS JOB**](#)